



**St. Hubert's  
Job Transition Support Group**

# *The Talent Scout*

MAY 2009

**“For I was hungry and you gave me food, I was thirsty and you gave me drink, a stranger and you welcomed me, naked and you clothed me, ill and you cared for me, in prison and you visited me. Amen, I say to you, whatever you did for one of these least brothers of mine, you did for me.”**

**- Matthew 25:35-36, 40**

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## INTRODUCTION

The St. Hubert Job Transition Support Group is a group for members and non-members of the St. Hubert’s community that are unemployed and/or looking for new opportunities. Meetings are held the 2nd and 4th Tuesday of the month from 7 PM to 9 PM. Come join us for a wonderful 2 hours of prayer, meditation, cookie talks, and job networking help.

## IS YOUR COMPANY LOOKING FOR GREAT TALENT?

Please look inside for profiles of those in our community in search of employment.

If you see a profile that fits your needs, **please contact the candidate directly** via the email address supplied with each listing. For further information on the St. Hubert’s Job Transition Support Group and how to be included in future listings, contact **George Davisson** at **george\_davisson@yahoo.com, (952) 443-0010**.

If you would like to list open positions with us, you may email the job description and contact information to: [St\\_Huberts\\_Corp\\_Connections@YahooGroups.com](mailto:St_Huberts_Corp_Connections@YahooGroups.com).

You can also view the latest version of The Talent Scout at: <http://www.sthubert.org>

## BUYING & PURCHASING

**Accomplished buying and purchasing professional** with extensive experience in purchasing and inventory control management in the electronics, medical device, and contract manufacturing industries. Seeking a position as a Sr. Buyer, Purchasing Manager or Supply Chain Manager.

Qualifications and strengths include:

- 12 years management experience
- Strategic sourcing domestically and offshore, resulting in cost savings

- Contract negotiation
- Blueprint reading
- ISO and MRP implementation
- Inventory analysis using ERP/MRP

### **CONTACT:**

**MARCIA STARNES**

Phone: (952) 472-2388

[marciastarnes@mchsi.com](mailto:marciastarnes@mchsi.com)

**Professional Buyer** with experience in a manufacturing environment with a desire to build on existing medical device experience.

Proficient in:

- Building strong vendor relationships. Believe in honesty and respect in dealing with suppliers.
- Advanced expediting skills, able to resolve delivery schedules to the best interests of both vendor and customer; then communicate necessary information to relevant parties.
- See my role as a necessary unit that enables the business unit to complete a project on time, for the greater good.
- Understand other departments' needs and how every piece is part of the whole.

- Positive feedback from vendors on communication, planning, and ability to "get" the whole process from conception to delivery.
- Advanced skills in vendor negotiations and cost reductions.
- Excellent teamwork, training, and mentoring skills.
- Experience working through basic requests for cost and material to tooling purchase orders.
- SAP literate.

### **CONTACT:**

**PAT DEZIEL**

Phone: (952) 380-0645

[patdeziel123@yahoo.com](mailto:patdeziel123@yahoo.com)

“So then, while we have the opportunity, let us do good to all, but especially to those who belong to the family of faith.”

--Galatians 6:10

## HUMAN RESOURCES

Accomplished Human Resources professional with 14 years experience partnering with leaders at all levels to align HR strategies with business objectives. Recognized as a results-oriented, ethical HR leader with a strong and diverse generalist background. Driven to identify and solve human capital issues to reduce expenses and improve revenue.

### **EXPERTISE**

- Executive Coaching & Consulting
- Employee Relations
- Federal & State Employment Law
- Performance Management
- Strategic Staffing
- Acquisitions & Restructuring
- Comp. & Benefits

### **MAJOR ACCOMPLISHMENTS**

- Operations needs assessment to identify and resolve priority needs saving company \$75,000 in consulting fees

- Improved talent management resulting in reduced overtime costs, operating costs and petroleum common carrier costs exceeding \$300,000 per year
- Directed Park Nicollet Health Services Clinic to implement a pre-employment physical capacity testing which reduced work injuries saving \$250,000 per year
- Implemented strategic recruiting plans and relocated top management to Alaska which stabilized the region and increased revenue over 25% per year

### **EDUCATION**

- University of St. Thomas, St. Paul, MN
  - Master of Arts, Human Resources & Change Leadership - In Progress
  - B.A. Business Administration Concentration – Human Resources Management, Minor – Sociology

**CONTACT:** [gasjr79@msn.com](mailto:gasjr79@msn.com)

### **Results-focused Senior Human Resources professional and Six Sigma Green Belt**

committed to achieving organizational goals, efficiency and bottom-line results. Strong operational and business management instincts; able to drive organizational effectiveness while creating and maintaining a highly motivated and loyal work force.

Innovative in resolving problems and introducing programs and processes that elevate overall standards and team effectiveness.

Fiscally responsible with a track record of delivering strong bottom line performance while adhering to impeccable standards of service. Introduced standards and concepts that have been adopted for use company-wide.

### **KEY AREAS OF EXPERTISE & LEADERSHIP**

- Strategic Business Planning ~ Hiring, Training & Developing ~ Succession Planning
- Cross-Functional Team Building & Leadership ~ Change Management
- Organizational Development ~ Budgeting ~ P&L Accountability ~ Productivity Optimization
- Coaching & Mentoring ~ Benefits and Compensation Administration

### **CONTACT:**

**KAREN VALLECILLO**  
 Phone: (952) 836-8770  
[kvallecillo@mchsi.com](mailto:kvallecillo@mchsi.com)

LEGAL

**Senior Intellectual Property Counsel** seeking a position in a life science or high technology corporation impacting positively on human lives.

**ACCOMPLISHMENTS INCLUDE:**

- Over 17 years experience in intellectual property law: solid and diverse
- *Strategic analysis and counseling* re: patent portfolio for a medical device corporation and trademark portfolio
- *Prosecuted and supervised* a variety of patent matters: domestic, PCT, and foreign
- Analyzed 100+ technology transfer & IP agreements
- IP litigator involved in strategy, supervising staff and deadlines, coordinating long term goals, and client contact

- Drafted opinions on patent, trademark, copyright and related issues
- US Reg. Patent Attorney
- State Bars: MN, IL, & CA
- Federal District Courts (major IP venues)
- Federal Circuit & 9<sup>th</sup> Circuit

**EDUCATION**

- **JD**, Northern Illinois University College of Law, 3<sup>rd</sup> in Class, Law Review
- **MS**, Business Management, Cardinal Stritch College
- **BS**, Biology, Northern Illinois University

**CONTACT:**

**TONY VELLA**

Phone: (952) 200-8663

[agvella@gmail.com](mailto:agvella@gmail.com)

COMMUNICATION

**Creative Writer, Published Author and Speaker** with over 15 years experience: first children's book published by White Mane Publishing as part of their Heroic Girls Series, with sequel accepted and the third near completion.

**EXPERIENCE AND EXPERTISE**

- Conceptualizing literary projects.
- Creative writing, editing, and developing of educational resources/curriculum for educational addendums.
- Designing, developing and moving creative projects from conception through completion.

- Establishing excellent rapport with publishers and artists, as well as public or private organizations for implementing marketing endeavors.
- Utilizing extensive organizational and public speaking skills developed through managing regional marketing efforts for book sales, author events and presentations. Public speaking skills are utilized in oral presentations focused on the literary work, and the development of motivational skills in the areas of writing and publication.

**CONTACT:**

**GAIL A. WOOD**

Phone: (952) 240-7753

[gailrachelwood@yahoo.com](mailto:gailrachelwood@yahoo.com)

<http://www.freewebs.com/gailawood>

## VOLUNTEER COORDINATOR

**Activities Director and Volunteer Coordinator** for a Non-Profit Assisted Living or Nursing home. Over ten years experience with event planning, volunteer coordination, project management, training, small group facilitation, and budget management.

- Excellent oral and written communications with staff, volunteers, and clients.
- Developed training materials and education programs for use by volunteers.
- Presented at numerous small and large group events including educational programs, retreats and community venues.

- Recruited, interviewed, and supervised over 80 volunteers annually.
- Partnered with volunteers, staff and community groups to achieve mutual goals including a process to restructure the organization.
- Created and implemented retreats, appreciation parties and social events.

**CONTACT:**

**LINDA J. SMITH**

[Smith2006Linda@yahoo.com](mailto:Smith2006Linda@yahoo.com)

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## SALES & MANAGEMENT

### **Sales Engineering Manager**

Dedicated, highly motivated Technical Support professional interested in positions related to the sale and technical support of products and services. Professional background includes global management of teams providing technical support of products in all phases of the sales cycle.

Wide-ranging global experience dealing with customer issues and problems. Especially effective in communicating technical and business details between customers and the business. Customer focused leader with a reputation for obtaining high performance results.

**Significant skills include:**

- Proven Leadership and Organizational Development Abilities
- Extensive Global Experience including Direct Customer Negotiations, Team Building and Incentive Program Development
- Effective Communicator with Proven Influencing and Crisis Management Skills
- Broad Technical Knowledge and Skills

**CONTACT:**

**ROSS RUSCHMEYER**

Phone: 612.845.3478

[ross.ruschmeyer@gmail.com](mailto:ross.ruschmeyer@gmail.com)

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**Senior enterprise software sales executive** who excels at identifying prospects, understanding the business needs of companies, and presenting a software solution to address identified needs. I have been extremely successful in account management after the sale and therefore have increased the revenue from my customer base.

#### EXPERTISE

- Strong **problem solving and negotiation skills**
- Ability to establish working relationships with users, technical, and economic buyers
- **Developing and managing strategic partnerships** with key-decision makers in target accounts

#### MAJOR ACHIEVEMENTS

- **Rehired a second time by four (4) former Sales VP/Directors**
- Sold the **first million dollar deal** in company history
- Sales leader who **generated revenue of over \$1,156,000 in nine months**

#### EDUCATION

- MBA, Marketing & Finance, Drexel University - Philadelphia, PA
- BS, Accounting, LaSalle University - Philadelphia, PA

#### CONTACT:

**GEORGE DAVISSON**

Phone: (612) 325-9966

[george\\_davisson@yahoo.com](mailto:george_davisson@yahoo.com)

**Detailed and Experienced Project Manager** with extensive customer service experience working with new and existing customers, senior leaders, sales professionals, and internal cross functional operations subject matter experts to implement new services or products. Strong creative problem solving skills, attention to detail, and customer rapport.

Experience in web training, Six Sigma Green Belt Certified with Lean project experience leading and participating on multiple Process Improvement results driven projects.

Six years experience in Life Insurance serving as contact for multiple field offices and later as team leader in call center environment. As team leader was also involved in creating Call Center within

six months, hiring & training new employees, and led team to create user manual for Call Center for standard and consistent processes. Twelve years experience in banking with experience as Teller, Head Teller, Commercial, Consumer, and Mortgage Loan processing, and Branch Operations Manager.

#### EDUCATION:

- **B.A. in Organizational Management & Communication** - Concordia University, St. Paul, MN

#### CONTACT:

**PAT THIEWES**

Phone 612-251-1296

[Patricia.thiewes@prodigy.net](mailto:Patricia.thiewes@prodigy.net)

## TECHNOLOGY

**Engineering Manager** with expertise in project management, embedded software design and process improvement. Leader with product development experience in both commercial and government contracting environments. Managed engineering teams successfully through entire development process from initial requirements definition to sustaining engineering post-product launch. Led approval process of safety-critical products by regulatory agencies.

- Reduced firmware development cycle time by 35% by adapting a platform based development strategy.
- Removed engineering silos and created technology councils to improve firmware and electrical designs.
- Interfaced with suppliers to communicate product requirements and negotiate better prices.

- Managed software cost accounts and successfully met schedule milestones.
- Improved software processes in risk management and project planning using CMMI and DOD best practices.
- Six-Sigma Green Belt trained in DMAIC, Lean and DFSS.

### **EDUCATION:**

- **M.S. in Management of Technology (MOT)**; University of Minnesota
  - Specialized MBA degree with emphasis in strategic technology management and leadership
- **B.S. Electrical Engineering**, Minor in Business; University of Minnesota

**CONTACT:** [TIMOTHY445@AOL.COM](mailto:TIMOTHY445@AOL.COM)

**Dedicated engineering professional** with proven abilities in product engineering, data analysis, and management. Searching for opportunities in medical device or high tech product development with managerial responsibilities. Proven track record for effectively managing large groups of employees, engineering complex disk drive products, and able to collaborate between different departments. Ability to succeed in national and international environments.

### **CORE COMPETENCIES INCLUDE:**

- Ten years Product Development in Nanotechnology Engineering
- Ten years of Logistical Management

- Extensive Training and Development Experience
- Six Sigma Green Belt Qualified
- Budgeting/Control Experience
- Over Ten Years of Data Analysis
- Employee Performance Management

### **EDUCATION**

- **M.S. Computer Information Systems** – Boston University
- **Bachelor of Arts, Mathematics** – Hamline University
- **Bachelor of Science, Applied Physics** – Saint John's University

**CONTACT:** [TCKING1@Yahoo.com](mailto:TCKING1@Yahoo.com)

## Experienced Characterization Scientist and Manager

### KEY SKILLS

- Ph.D. analytical chemistry
- Lab management
- Project management
- Cost control and lab efficiency
- Experience with multiple analytical techniques including surface analysis (XPS and Auger) and electron microscopy (SEM and FIB)
- Quality assurance
- Six Sigma
- Experience acting as an analytical consultant to select appropriate analysis for research, production and failure analysis in high tech industries.

- Maintained focused ion beam prepared transmission electron microscopy sample yield at >75% as dimensions shrank from 250nm to 25nm.
  - Minimized cost by training and using outside labs vs. purchasing instruments to perform surface analysis in house.
  - Trained technicians to cover key tasks so an engineer did not have to be replaced.

### CONTACT:

**RICHARD KVITEK**

Phone: (612) 590-2947

[RJKvitek@aol.com](mailto:RJKvitek@aol.com)

## Versatile enterprise and project level IT Architect & Consultant with 15+ years hands-on experience in the Applications, Data and Integration domains.

- Collaborative communication and initiative-driver skills have united personnel across multiple sites and divisions to implement new standards and methodologies and achieve critical milestones.
- Excellent consulting, requirements gathering, solution design, problem-solving, innovation, automation, and integration skills, servicing small businesses to Fortune 100 companies.
- Solid relationship building, business analysis, discovery session leadership, and data and system modeling experience.

- Expertise includes both open source and proprietary Web and application languages and technologies, XML/B2B messaging and eCommerce gateways, workflow, document and imaging management systems, and a variety of database, middleware and server platforms.
- Complete and creative command of VBA, Visio, and the full Microsoft Office suite, with strong writing and graphical abilities

### Education

- Master of Arts, Religious Education - Fordham University GSRRE, Bronx, NY
- B.S. (double major), Physics and Computer Science/Mathematics - St. John's University, Collegetown, MN

CONTACT: [ben@clocktower-consulting.com](mailto:ben@clocktower-consulting.com)

## TRADE SHOWS & EVENTS

### **Global Tradeshow & Event Specialist**

With a background in the tradeshow and training industries, I am well qualified to represent your company as a Global Tradeshow & Event Specialist. I am accustomed to a fast-paced environment where commitments are a priority, and handling multiple jobs simultaneously is the norm. I have been responsible for many marketing/sales programs, internal and external, locally and nationally, for varying audiences.

In addition to tradeshows, internal conferences, training classes and reward conferences, some strategies I've worked with are seminars, Internet WebEx presentations and an entire golf tournament. I have been responsible for event budgets and the follow up reporting required for management. Processing of event leads and reporting the status of those leads has been in my repertoire. I have led meetings where company-

wide practices and procedures regarding events were established.

I have managed many different vendors for the multitude of requirements that go into planning events. These include vendors who deal with event properties, brochures, CD production, company logo-wear and promotional items.

Integrity enables me to establish and maintain effective working relationships, internal and external to the company.

### **CONTACT:**

**EARL SCHAEFER**

Phone: 952-934-7079

[ehschaefer@comcast.net](mailto:ehschaefer@comcast.net)

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## **St. Hubert Catholic Community's Job Transition Support Group**

Contact: George Davisson

Phone: (952) 443-0010

Email: [george\\_davisson@yahoo.com](mailto:george_davisson@yahoo.com)

If you saw a profile that fits your needs, please contact the candidate via the email supplied. If you would like to list open positions with us, you may email the job description and contact information to: [St\\_Huberts\\_Corp\\_Connections@YahooGroups.com](mailto:St_Huberts_Corp_Connections@YahooGroups.com).

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