



# ***The Talent Scout***

March 2009 Issue

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## Introduction

The St. Hubert Job Transition Support Group is a support group for members and non-members of the St. Hubert's community that are unemployed and/or looking for new opportunities. Meetings are held the 2nd and 4th Tuesday of the month from 7 PM to 9 PM. Come join us for a wonderful 2 hours of prayer, meditation, cookie talks, and job networking help.

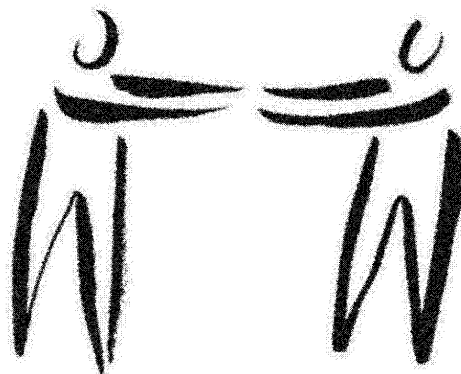
## Is Your Company Hiring?

Please look inside for profiles of those within our community in search of employment.

If you see a profile that fits your needs, **please contact the candidate directly** via the email address supplied with each listing. For further information, including information on the St. Hubert's Job Transition Support Group and how to be included in future listings, contact **George Davisson** at **george\_davisson@yahoo.com**, (952) 443-0010.

If you would like to list your open positions with us, you may email the job description and contact information to: [St\\_Huberts\\_Corp\\_Connections@YahooGroups.com](mailto:St_Huberts_Corp_Connections@YahooGroups.com).

You can also view the latest version of The Talent Scout at: <http://www.sthubert.org>



Reach out to those in need

*“For I was hungry and you gave me food, I was thirsty and you gave me drink, a stranger and you welcomed me, naked and you clothed me, ill and you cared for me, in prison and you visited me. Amen, I say to you, whatever you did for one of these least brothers of mine, you did for me.”*

- Matthew 25:35-36, 40

## Buyer, Purchasing & Supply Chain Management

Contact: [marciastarnes@mchsi.com](mailto:marciastarnes@mchsi.com)

### **CAREER PROFILE**

An accomplished professional with extensive experience in purchasing and inventory control management in the electronics, medical device, and contract manufacturing industries. Seeking a position as a Sr. Buyer, Purchasing Manager or Supply Chain Manager.

Qualifications and strengths include:

- 12 years management experience
- Strategic sourcing domestically and offshore, resulting in cost savings

- Contract negotiation
- Blueprint reading
- ISO and MRP implementation
- Inventory analysis using ERP/MRP

### **CONTACT INFORMATION**

Marcia Starnes

Phone: (952) 472-2388

[marciastarnes@mchsi.com](mailto:marciastarnes@mchsi.com)

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Contact: [patdeziel123@yahoo.com](mailto:patdeziel123@yahoo.com)

### **CAREER PROFILE**

Professional Buyer with experience in a manufacturing environment, with a desire to build on my medical device experience. I am SAP literate.

Proficient in the following and more:

- Experience in building vendor relationships. Believe in honesty and respect in dealing with my suppliers.
- Advanced expediting skills, able to resolve delivery schedules to the best interests of both vendor and customer; then communicate the information to those who need it.
- See my role as a necessary unit that enables the business unit as a whole entity to complete a project on time, for the greater good.

- As a buyer, understand the needs of other departments and how every one's piece is part of the whole.
- One vendor stated that I "get" the whole process from conception to delivery.
- Advanced skills in vendor negotiations and cost reductions.
- Have worked through basic requests for cost and material to tooling purchase orders.
- A dollar is a dollar and better that it is in your pocket than going out the door.

### **CONTACT INFORMATION**

Pat DeZiel

Phone:(952) 380-0645

[patdeziel123@yahoo.com](mailto:patdeziel123@yahoo.com)

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## Human Resources

Contact: [gasjr79@msn.com](mailto:gasjr79@msn.com)

### **CAREER PROFILE**

Accomplished Human Resources professional with 14 years experience partnering with business leaders at all levels to align HR strategies with business objectives.

Recognized as a results-oriented, ethical human resources leader with a strong and diverse generalist background. Driven to identify and solve human capital issues which reduces expenses and improves business revenue.

### **EXPERTISE**

- Executive Coaching & Consulting
- Employee Relations
- Federal & State Employment Law
- Legal Compliance
- Performance Management
- Strategic Staffing
- Acquisitions & Restructuring
- Comp. & Benefits

### **MAJOR ACCOMPLISHMENTS**

- Performed needs assessments for all customer groups in operations to identify potential options and alternatives for addressing and

resolving priority needs saving company \$75,000 in consulting fees

- Partnered with company leaders to improve talent management resulting in reduced employee overtime costs, operating costs and petroleum common carrier costs exceeding \$300,000 per year
- Directed Park Nicollet Health Services Clinic to implement a pre-employment physical capacity testing program which reduced work related injuries saving \$250,000 per year in medical claims and settlements
- Implemented strategic recruiting plans and relocated top management talent to Alaska which has stabilized the region and increased revenue by more than 25% per year

### **EDUCATION**

- University of St. Thomas, St. Paul, MN
  - Master of Arts, Human Resources & Change Leadership - Began Program In The Fall Of 2007
  - B.A. Business Administration Concentration – Human Resources Management, Minor – Sociology

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***If you see a profile that fits your needs, please contact the candidate directly via the email address supplied with each listing.***

Contact: [dionne@innovatehr.net](mailto:dionne@innovatehr.net)

### CAREER PROFILE

Senior Human Resource professional and manager with an MBA and SPHR certification. Experience in recruiting, compensation, employee relations, leadership development, training, policies and legal compliance. A trusted coach with experience influencing and motivating employees from entry-level to executive.

A respected leader who excels at strategic planning, process improvement, and project management. Particularly good at cross-functional team building to deliver outstanding service and share common-sense solutions and best practices. Solid background in operations, performance management, supervision and budgeting.

### EDUCATION

- Master of Business Administration (MBA), University of Massachusetts, Amherst, MA
- Bachelor of Arts, Psychology, Baylor University, Waco, TX
- SPHR professional certification, SHRM/HRCI

### CONTACT INFORMATION

Dionne Doering  
Cell: (952) 451-1742  
[dionne@innovatehr.net](mailto:dionne@innovatehr.net)

Contact: [kvallecillo@mchsi.com](mailto:kvallecillo@mchsi.com)

### CAREER PROFILE

Results-focused Senior Human Resources professional and Six Sigma Green Belt committed to achieving organizational goals, efficiency and bottom-line results. Strong operational and business management instincts; able to drive organizational effectiveness while creating and maintaining a highly motivated and loyal work force. Innovative in resolving problems and introducing programs and processes that elevate overall standards and team effectiveness.

Fiscally responsible with a track record of delivering strong bottom line performance while adhering to impeccable standards of service. Introduced standards and concepts that have been adopted for use company-wide.

### KEY AREAS OF EXPERTISE & LEADERSHIP

- Strategic Business Planning ~ Hiring, Training & Developing ~ Succession Planning
- Cross-Functional Team Building & Leadership ~ Change Management
- Organizational Development ~ Budgeting ~ P&L Accountability ~ Productivity Optimization
- Coaching & Mentoring ~ Benefits and Compensation Administration

### CONTACT INFORMATION

KAREN VALLECILLO  
Home: (952) 401-1828  
Cell: (952) 836-8770  
[kvallecillo@mchsi.com](mailto:kvallecillo@mchsi.com)

Jennifer Kvidt is a driven, highly motivated professional with hands-on Human Resources experience. I am seeking a Human Resources Coordinator or Generalist position where I can utilize my background in Human Resources, proven leadership abilities and organizational and teamwork skills. I have strong skills in the areas of compensation and benefits, labor relations, customer service support, and employee relations. I have extensive experience in staff development, leadership, coaching, training facilitation, and recruitment. I am a detail-oriented, motivated individual with a commitment to getting results and meeting business goals. My professional work includes hands-on experiences in Human Resources, where I supported organizational goals of growth and talent development for more than 40,000 employees, through the process of course content instructional design, and training facilitation, including the coordination of new employee on boarding training. In the same organization, I also held leadership positions where I oversaw daily operations and general Human Resources responsibilities at offsite locations, with annual budgets of over one million dollars. In addition, I have experience working in the non-profit sector, where I led a team of twenty-five direct reports, and managed all aspects of Human Resources administration and general operations of a religious-based, non-profit education program. My professional background also includes administrative work in the healthcare industry, scheduling, data entry, and excellent computer skills. Beyond my professional experience, I hold a M.A. in Leadership and a B.A. in Health Education, and have knowledge in the areas of: Employee Compensation and Benefits, Labor Relations Strategies, Behavioral-Based Interviewing, Communications, Leadership, Sales and Training. I would welcome the opportunity to share further details about my background and experience. I can be reached by phone at 952-930-0131 or by email at [jskvidt@hotmail.com](mailto:jskvidt@hotmail.com)

## Legal

Contact: [agvella@gmail.com](mailto:agvella@gmail.com)

### **CAREER PROFILE**

**Senior Intellectual Property Counsel** seeking a position in a life science or high technology corporation impacting positively on human lives.

### **ACCOMPLISHMENTS INCLUDE:**

- Over 17 years experience in intellectual property law: solid and diverse
- *Strategic analysis and counseling* re: patent portfolio for a medical device corporation and trademark portfolio
- *Prosecuted and supervised* a variety of patent matters: domestic, PCT, and foreign
- Analyzed 100+ technology transfer & IP agreements
- Two patent attorney team investigated Intellectual Property Assets in the *largest biotechnology merger* in 2003 . . .

management praised work as “*The Best Due Diligence Investigation*”

- IP litigator involved in strategy, supervised personnel and deadlines, addressed daily issues, coordinated long term goals, and main client contact
- Drafted opinions on patent, trademark, copyright and related issues
- *Excellent Communication Skills* developed before law school as an awarding winning pharmaceutical sales representative & decorated police officer
- US Reg. Patent Attorney
- State Bars: MN, IL, & CA
- Federal District Courts (major IP venues)
- Federal Court of Appeals: Federal Circuit &

9<sup>th</sup> Circuit

- **BS, Biology, Northern Illinois University**

## EDUCATION

- **JD, Northern Illinois University College of Law, 3<sup>rd</sup> in Class, Law Review**
- **MS, Business Management, Cardinal Stritch College**
- **Graduate Microbiology (19 Hrs), Northern Illinois University**

Available for relocation

## CONTACT INFORMATION

Tony Vella  
Home: (952) 448-6794  
Cell: (952) 200-8663

## Management & Sales

Contact: [grkelzer@comcast.net](mailto:grkelzer@comcast.net)

## CAREER PROFILE

Successful manager with demonstrated expertise in domestic and international; contract management, product pricing, and business development. Recognized for helping companies strengthen their business functions through designing and implementing process improvements to improve work efficiencies that reduces costs. History of strong leadership which contributes to a company's revenue and profitability growth. A passion for teamwork and building rapport within an organization. Proven capability to build and maintain harmonious and profitable relationships with customers and strategic business partners.

- Pricing – Directing, implementing and managing product pricing for multiple customers, price points and discounts.
- Business integration - integrating acquired acquisitions into business operations.
- Business Development - Directing and managing the cost and technical proposal responses to government, industrial, commercial and healthcare customers.
- Process Improvements - Developing and implementing processes to improve efficiencies to meet ISO 9001 and SOX.
- Project Management - Managed cost, schedule and technical requirements to meet deadlines.

## EXPERIENCE AND EXPERTISE

- Contract Management – Preparing, negotiating and managing hardware, software and service contracts, license and confidentiality agreements.

## CONTACT INFORMATION

**George Kelzer**  
Home phone: (952) 934-0531  
Cell phone: (952) 239-9158

Contact: [george\\_davisson@yahoo.com](mailto:george_davisson@yahoo.com)

### CAREER PROFILE

Senior enterprise software sales executive that has been successful in identifying prospects, understanding the business needs of companies, and presenting a software solution to address identified needs, while in the process of closing the sale of the software required to address the respective companies needs. I have been extremely successful in account management after the sale and therefore have increased the revenue from my customer base.

### EXPERTISE

- **Strong problem solving and negotiation skills**
- **Ability to establish working relationships with users, technical, and economic buyers**
- **Developing and managing strategic partnerships** with key-decision makers in target accounts

### MAJOR ACHIEVEMENTS

**Hired a second time by four (4) of my former Sales VP/Directors**

- **Sold the first million dollar deal** in company history (Nimsoft)
- **Sales leader who generated revenue of over \$1,156,000 in nine months** (TKG)

### EDUCATION

- **MBA, Marketing & Finance, Drexel University - Philadelphia, PA**
- **BS, Accounting, LaSalle University - Philadelphia, PA**

### CONTACT INFORMATION

George Davisson  
Office: (952) 443-0010  
Cell: (612) 325-9966  
[george\\_davisson@yahoo.com](mailto:george_davisson@yahoo.com),

## Publishing & Communications

Contact: [gailrachelwood@yahoo.com](mailto:gailrachelwood@yahoo.com)

### CAREER PROFILE

Creative Writer, Published Author and Speaker with over 15 years experience: first children's book published by White Mane Publishing as part of their Heroic Girls Series (mentioned in Publisher's Weekly Children's Edition -2006), with sequel now accepted and the third near completion.

### EXPERIENCE AND EXPERTISE

- **Conceptualizing literary projects.**
- **Creative writing, editing, and developing of educational**

resources/curriculum for educational addendums.

- **Designing, developing and moving creative projects from conception through completion.**
- **Establishing excellent rapport with publishers and artists, as well as public or private organizations for implementing marketing endeavors.**
- **Utilizing extensive organizational and public speaking skills developed through managing regional marketing efforts for book sales, author events and presentations. Public speaking**

skills are utilized in oral presentations focused on the literary work, and the development of motivational skills in the areas of writing and publication.

- Author website:  
<http://www.freewebs.com/gailawood>

#### **EDUCATION**

- Having a year left to acquire a BA, I was allowed to move forward in the literary world with experience.

#### **CONTACT INFORMATION**

Gail A. Wood  
Phone: (952) 240-7753

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## Technology

Contact: [TCKING1@Yahoo.com](mailto:TCKING1@Yahoo.com)

#### **CAREER PROFILE**

Dedicated engineering professional with proven abilities in product engineering, data analysis, and management. Searching for opportunities in medical device or high tech product development with managerial responsibilities. Proven track record for effectively managing large groups of employees, engineering complex disk drive products, and able to collaborate between different departments. Ability to succeed in national and international environments.

#### **CORE COMPETENCIES INCLUDE:**

- Ten years Product Development in Nanotechnology Engineering
- Ten years of Logistical Management
- Extensive Training and Development Experience
- Six Sigma Green Belt Qualified
- Budgeting/Control Experience
- Over Ten Years of Data Analysis
- Employee Performance Management

#### **EDUCATION**

- Master of Science, Computer Information Systems – Boston University
  - Bachelor of Arts, Mathematics – Hamline University
  - Bachelor of Science, Applied Physics – Saint John's University
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Contact: [RJKvitek@aol.com](mailto:RJKvitek@aol.com)

### CAREER PROFILE

Experienced Characterization Scientist and Manager

#### KEY SKILLS

- Ph.D. analytical chemistry
- Lab management
- Project management
- Cost control and lab efficiency
- Experience with multiple analytical techniques including surface analysis (XPS and Auger) and electron microscopy (SEM and FIB)
- Quality assurance
- Six Sigma

- Experience acting as an analytical consultant to select appropriate analysis for research, production and failure analysis in high tech industries. Maintained focused ion beam prepared transmission electron microscopy sample yield at >75% as dimensions shrank from 250nm to 25nm. Minimized cost by training and using outside labs versus purchasing instruments to perform surface analysis in house. Trained technicians to cover key tasks so an engineer did not have to be replaced.

#### CONTACT INFORMATION

Richard Kvitek

Phone: (612) 590-2947

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Contact: [ben@clocktower-consulting.com](mailto:ben@clocktower-consulting.com)

Versatile enterprise and project level IT Architect and Consultant bringing 15+ years hands-on programming, design, architecture and supervisory experience in the Data, Integration and Applications domains, with:

- Demonstrated ability to manage, motivate, lead and mentor multi-cultural, multi-functional research, design, development, and support teams of 20-30 or more individuals.
  - Proven collaborative communication and initiative-driver aptitude capable of uniting support personnel, specialists and management across multiple sites, departments and/or divisions to implement new technologies, adopt new standards, and achieve critical milestones.
  - Excellent RFP/RFI, consulting, requirements gathering, solution design, problem-solving, innovation, automation, and integration skills, servicing medium sized to multi-national and Fortune 100 companies.
  - Solid customer, vendor and partner relationship building, business analysis, discovery session leadership, and data, process and system modeling experience.
  - Broad and deep technical expertise including open source and proprietary Web and application languages and technologies, Web services, XML/B2B messaging and eCommerce gateways, workflow, imaging and document management systems, and a wide variety of database, middleware and server platforms.
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- Dedication to the production of quality, intuitive, reusable, extensible, maintainable, and well documented systems.
- Industry experience that includes financial, legal, medical and internet services, transportation, aerospace, marketing, broadcasting, publishing, education, retail, health & beauty, engineering, manufacturing, and human resources.
- Complete and creative command of VBA, Visio, and the full Office suite, combined with strong writing and graphical abilities and a flair for designing dynamic presentations, user-friendly interfaces, and unique data visualization tools, a distinct added asset complementing most every role.

**Education**

- Master of Arts, Religious Education - Fordham University GSRRE, Bronx, NY
- Bachelor of Science (double major), Physics and Computer Science/Mathematics - St. John's University, Collegeville, MN

St. Hubert Catholic Community's  
Job Transition Support Group (JTSG)  
Contact: George Davisson  
Phone (952) 443-0010  
Email: george\_davisson@yahoo.com

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